

# How international alliances create value to DTU

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# International figures

65%

co-publication with  
international peers

40%

International MSc  
students

55%

International PhD  
students

35%

International  
faculty

Students from

99

countries

>25

international  
MSc programmes

200

Exchange  
agreements

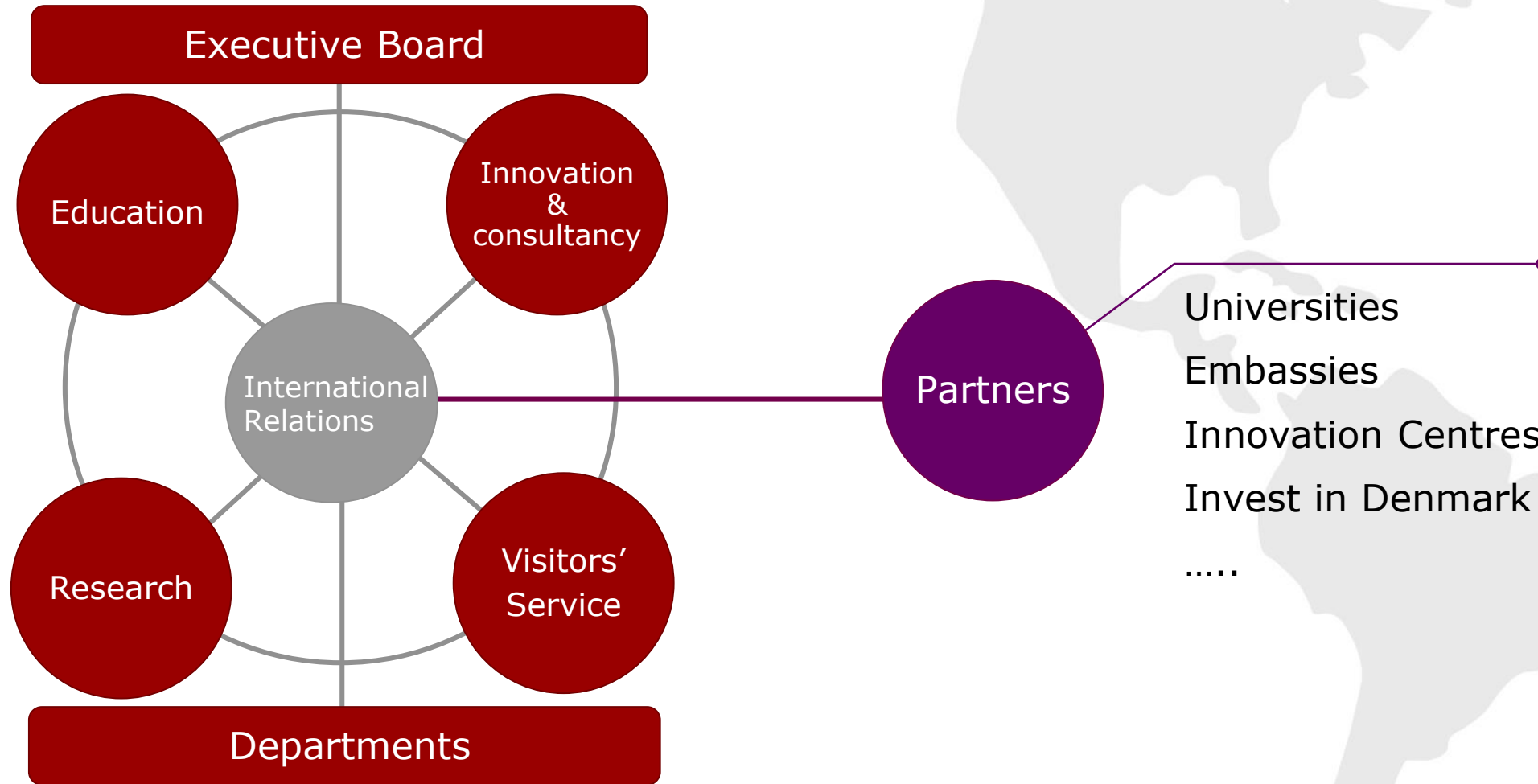
# DTU's alliances and strategic partnerships



NORDIC FIVE TECH



# An organisation atuned to strategic partnerships



# Instruments across the value chain

Education  
Joint programmes, Quality assurance, E-learning

PhD education  
PhD agreements, Course databases, Summer/winter schools

Research  
Workshops, PhD-grants, Grant writing, Intelligence, Funding guides

Entrepreneurship & Innovation  
Green Challenge, Camps and cups, Start-up exchange

Research based advice

Policy / National MoUs



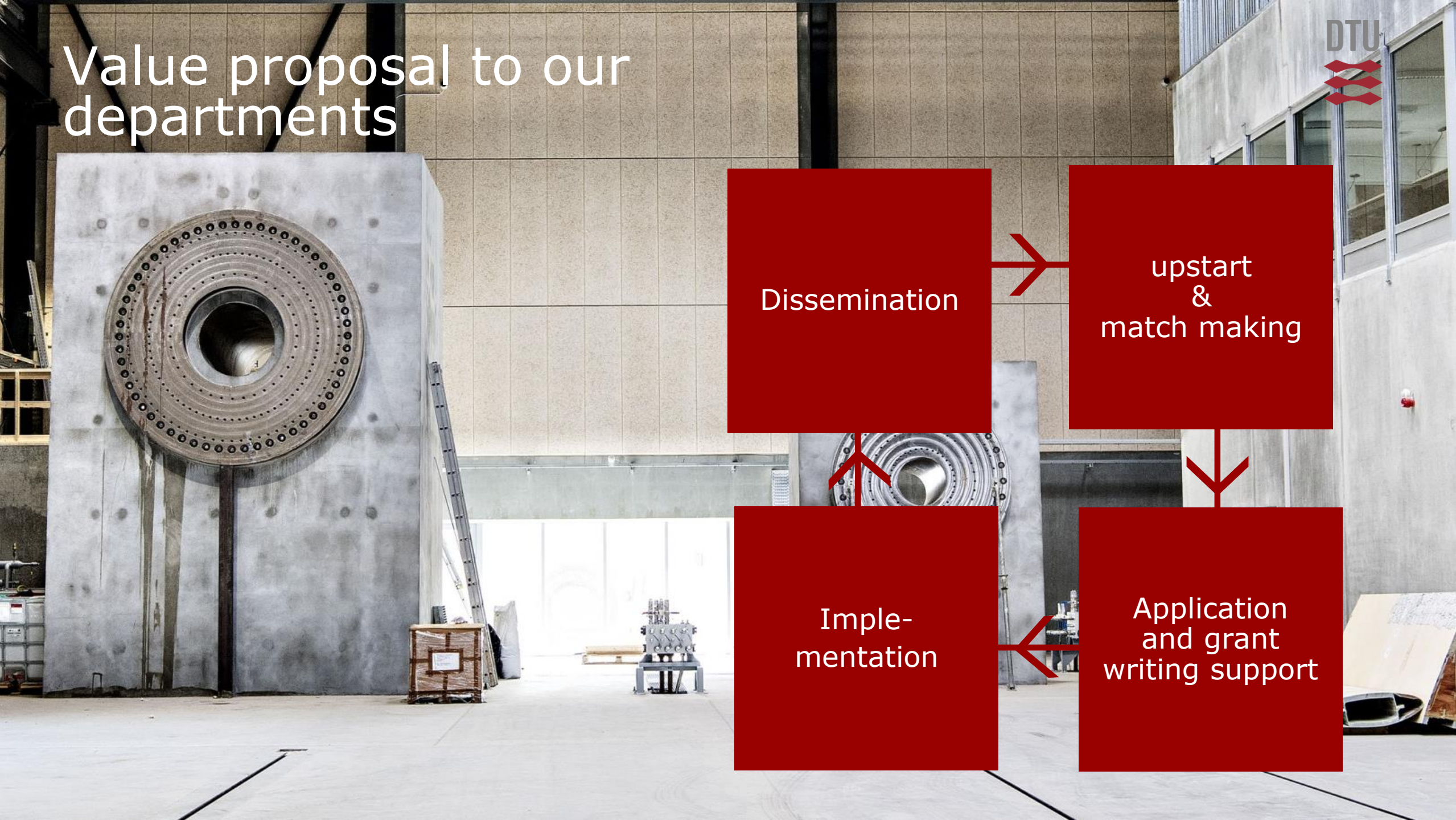
# Value proposal to our departments

Dissemination

upstart  
&  
match making

Imple-  
mentation

Application  
and grant  
writing support



## EUROTECH UNIVERSITIES ALLIANCE

A strategic partnership of leading European Universities of Science & Technology committed to excellence in research and developing solutions to the grand challenges of society.



## FEATURES OF THE ALLIANCE



Promoting in-depth collaborations across education, research and innovation



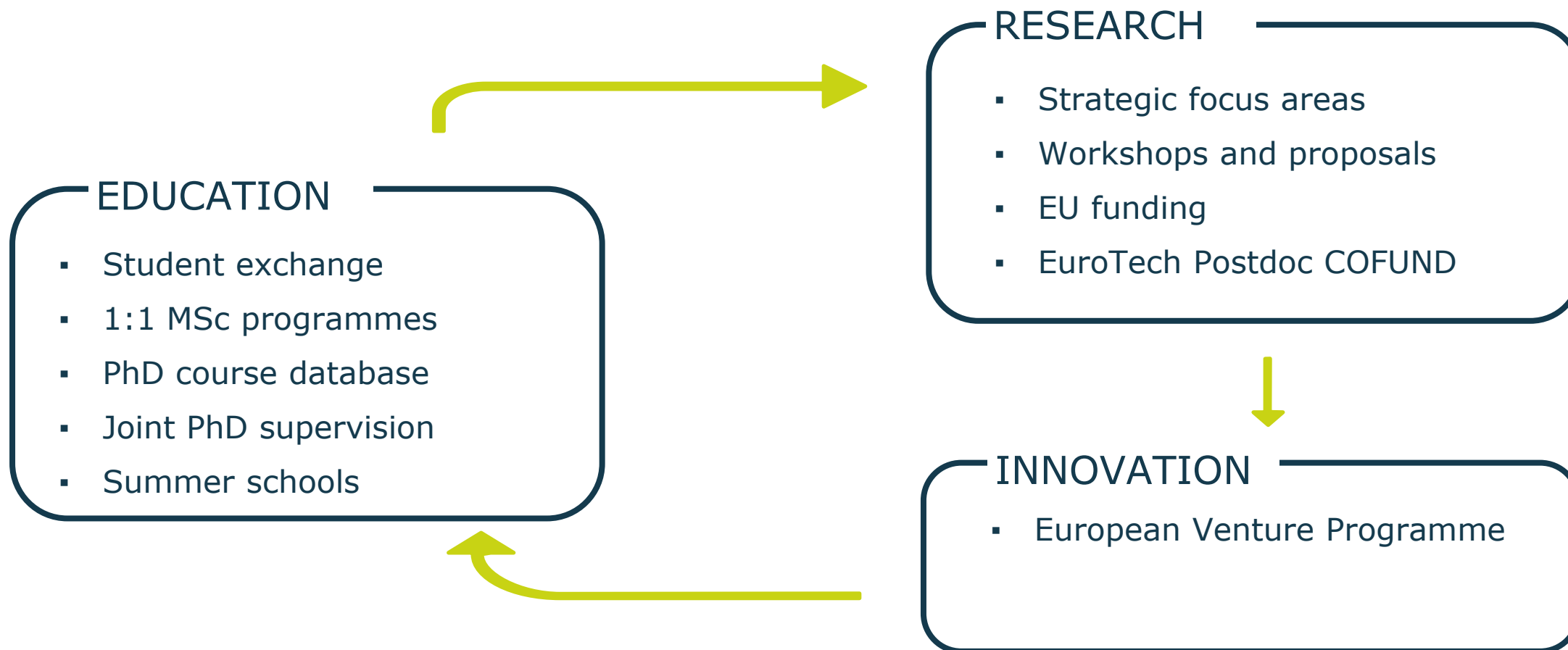
Maximizing mutual collaboration through EU opportunities



Providing high quality input to policy, bringing technical solutions to society



# Collaboration across the value chain



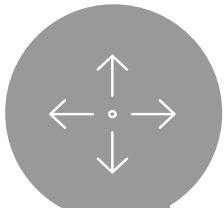
# Strategic partnerships

- Lessons learnt



## Shared values and goals

- what is the business plan?
- part of ambition to develop as an institution



## Value creation

- complementary competences
- long term perspective demands focus and "institutional patience"



## Continued development effort

- You do not manage strategic partnerships, you develop them



## Strategic focus

- You need to be strategic about it:

National, European and international agendas