# **Smart Consumers – a Nordic Perspective**

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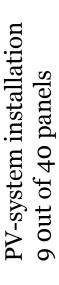
#### Smart solutions for energy consumers

"[...] important transformations with the deployment of smart meters, smart controls, the emergence of smart appliances, their integration in home networks [...]"

"In addition, some of the energy consumers are becoming 'prosumers' [..]"



#### Integration of renewables





Saturday 19 Nov, 1:30 pm Vallgatan 9, Västerås, Sweden

- Building is connected to district heating system
- Total power (STC): 12 kW
- Annual production: 9 500 kWh electricity
- Expect to be net electricity producer in 2017 (+1500 kWh)
- Do have a Nordpool spot market contract via electricity retailer



#### Smart solutions for energy consumers

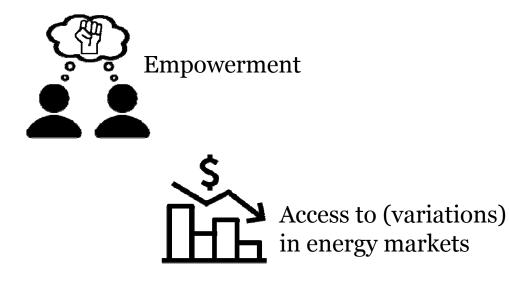
"A prerequisite for the deployment of these smart technologies and services is to **empower consumer** with the establishment of a regulatory framework that allows demandresponse and energy efficiency services, where the availability of information for consumers is guaranteed and a secure but non-discriminatory handling of data is in place."



Integration of

**RES** 

## Do we need smartness in the energy system?

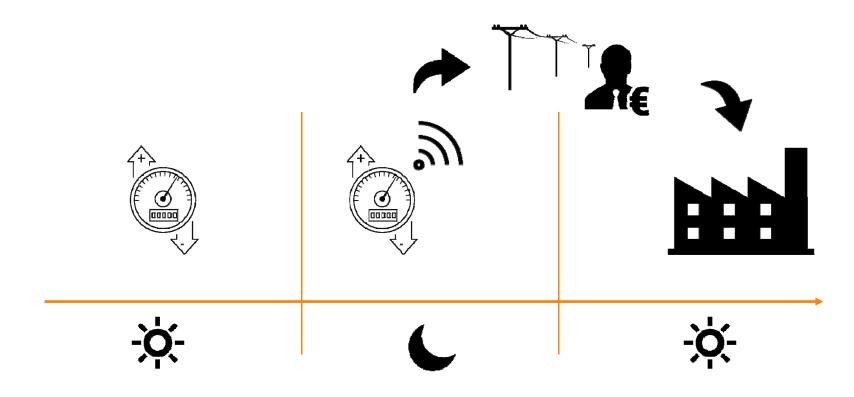






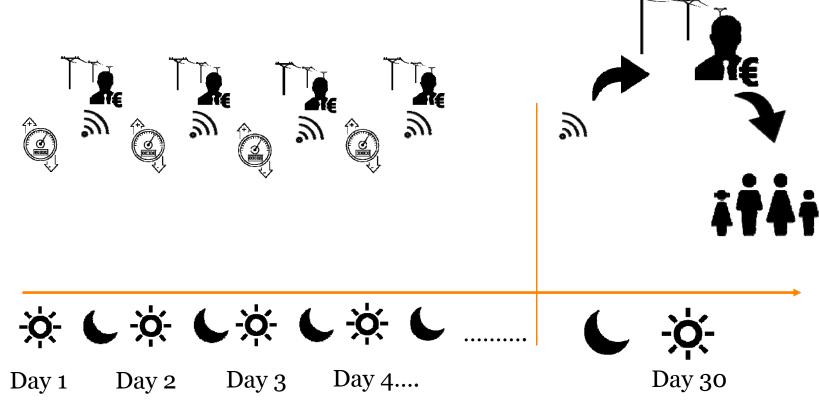


## Access to smart meter data through regulation is fundamental!





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#### Values are not realized in the end-users side



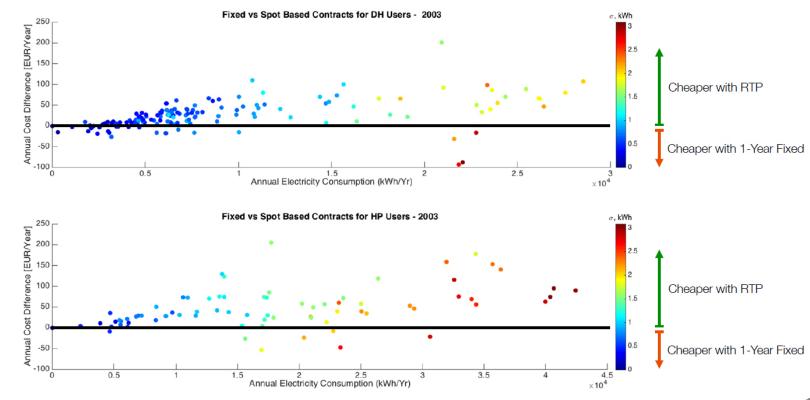


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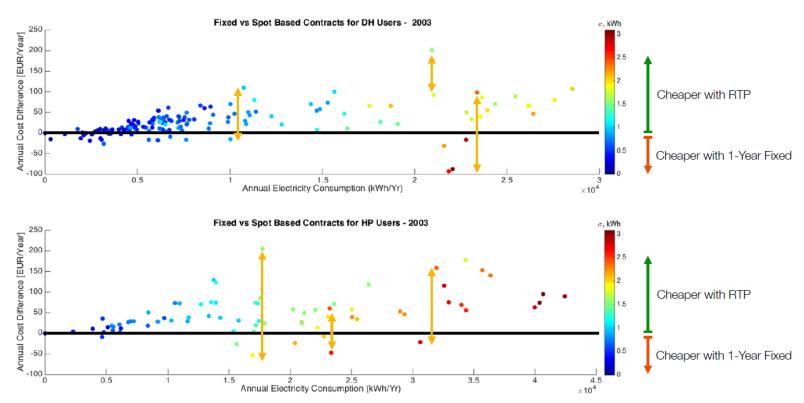


#### Values are not realized in the end-users side





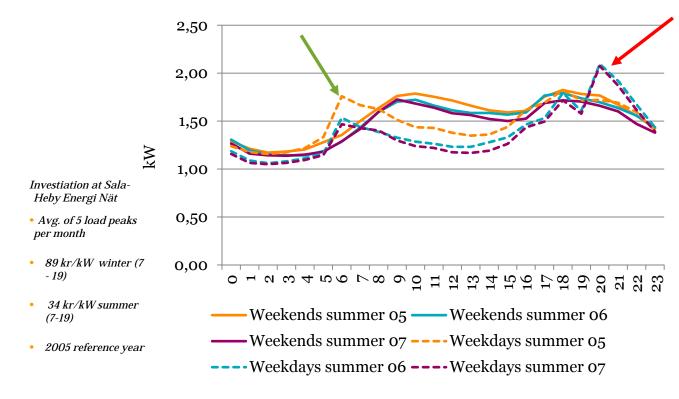
#### Do not ask how much, ask when!





## Effects with a demand-based electricity distribution tariff...

Bartusch, C., Wallin, F., Odlare, M., Vassileva, I., Wester, L., (2011). "Introducing a demand-based electricity distribution tariff in the residential sector: Demand response and customer perception", Int. Journal of Energy Policy, Energy Policy, Vol. 39, No. 9, pp. 5008–5025, 2011.





#### One solution does not fit all!

| Age   | Letter | Website | e-mail | SMS | MMS | Apps | Display |
|-------|--------|---------|--------|-----|-----|------|---------|
| 18-24 | 6      | 3       | 1.5    | 4   | 7   | 1.5  | 1       |
| 25-34 | 4.8    | 3.5     | 3.9    | 5.1 | 5.9 | 5.3  | 2.6     |
| 35-44 | 4.9    | 3.8     | 4      | 5.8 | 6.2 | 5.1  | 4.1     |
| 45-54 | 4.1    | 3.5     | 3.5    | 5.2 | 6.0 | 5.1  | 3.6     |
| 55-64 | 4.9    | 3.5     | 3.6    | 5.8 | 6.4 | 6.3  | 4.5     |
| >65   | 3.6    | 4.1     | 4.1    | 6.0 | 6.5 | 6.8  | 5.1     |

Age, education, interest (for energy), social aspects and so forth... matters!



#### Smart solutions for energy consumers

In strategic targets:

"Optimising user-friendly interfaces and apps [...]" became

"Optimising user-friendly interfaces (including apps) [...]"

#### Instead of:

X (later determined to 5) energy apps in the market we got

5 user-friendly interfaces/tools for energy management in the market



#### Thanks for listening!

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